





# CHEQUESSETT HERRING RIVER GOLF COURSE PROJECT

- Ensures course mitigation for the eventuality of the Herring River Estuary opening
- Provides modern course infrastructure that would otherwise need to be designed and updated
- Is designed with features that enhance golf value
  - Redesigned holes that strengthen the golfing experience across all levels of play
  - Spectacular new views over Herring River Estuary
  - Practice area and driving range will be the only such facility on Outer Cape Cod
- Enables full play of the course during wet spring/early summer seasons
- Will support competitive public pricing comparable to nicer courses on the Cape



#### CLUB OFFERINGS AND PROGRAMS

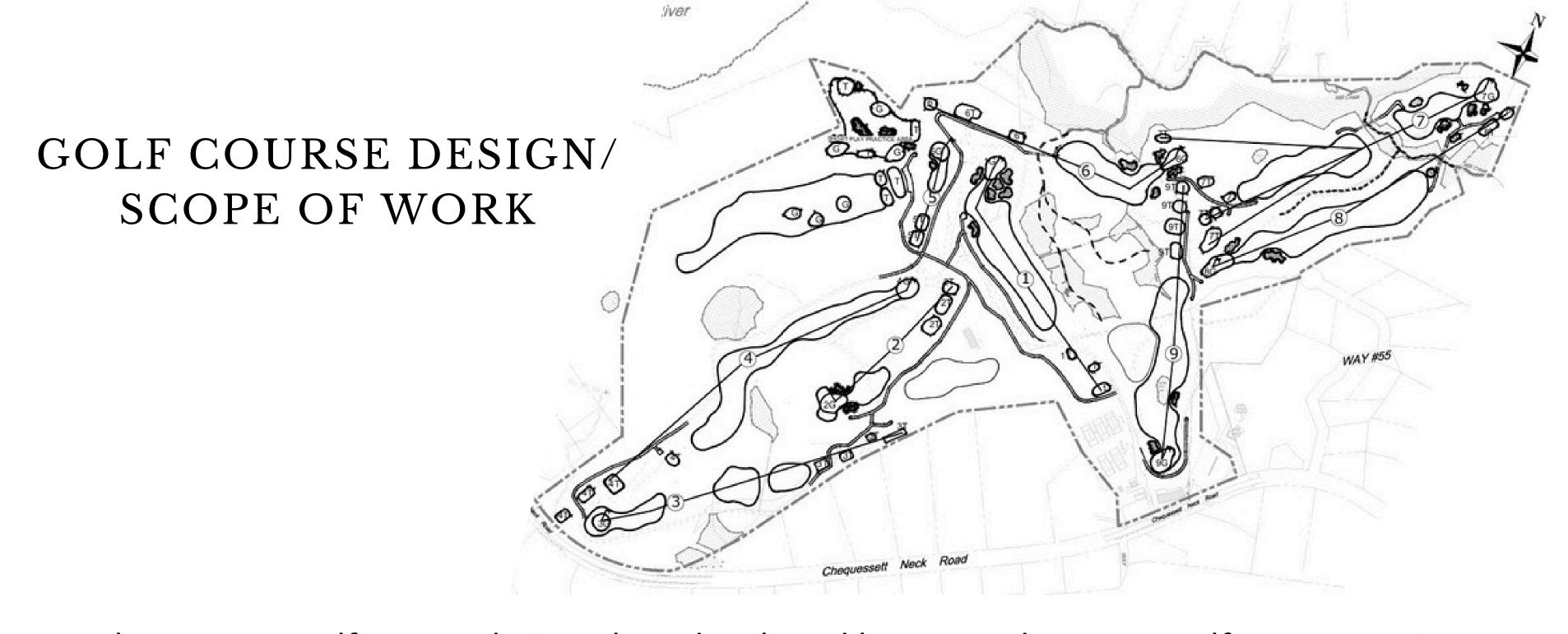
The following offerings and programs will remain available during the project duration

#### Offerings: (Seasonal)

- Tennis and Pickleball, play, clinic, and lessons
- Bayside Bar & Grille, structure and menu TBD
- Weddings & Special Events, both the clubhouse and waterfront, are fully available

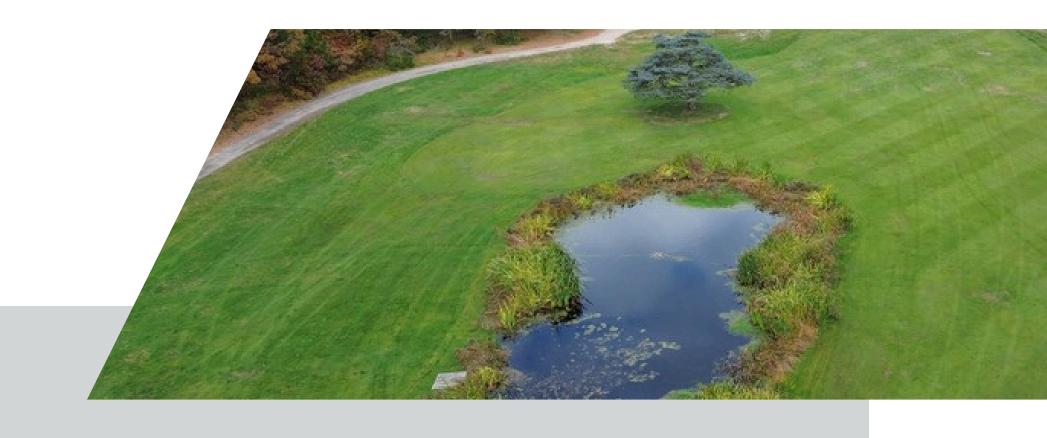
#### **Programs**

- Kids Camp, full operation
- Social Events, a full calendar slated for 2026/2027
- Beach Club, regular operation



- Chequessett golf course design plans developed by Howard Maurer Golf Course Design, LLC
- Design has been permitted by all relevant bodies
- Two major phases to the scope of work
  - Mitigation Phase
  - Restoration Phase

### MITIGATION PHASE



- Impacts low holes (#1, #6, #7, #8, #9)
- Elevates to a minimum elevation of 6.7 ft
- Involves
  - Construction of haul roads
  - Removal of trees
  - Excavation, transport, placement, compaction, preloading, surcharging, and grading of fill

# RESTORATION PHASE

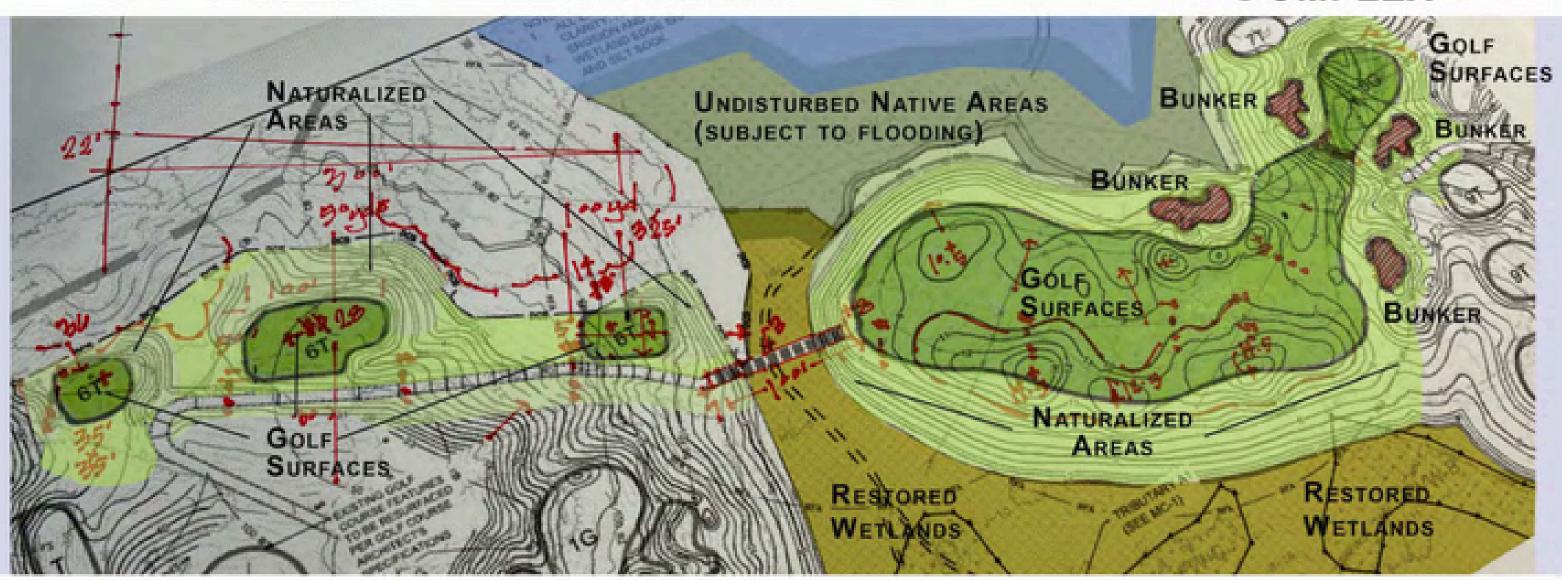


- Construct new holes on elevated grounds
  - Shaping, feature development, cart paths, tees, greens, grassing, bridge construction
- Renovate non-mitigated holes as necessary to be harmonized across the course
- Construct practice area/range
- Install new wells and a course irrigation system
- Remove haul roads w/restoration

THE TEES MILL CREEK CROSSING

FAIRWAY

GREEN



6th HOLE



### THE TEES

#### 6TH HOLE

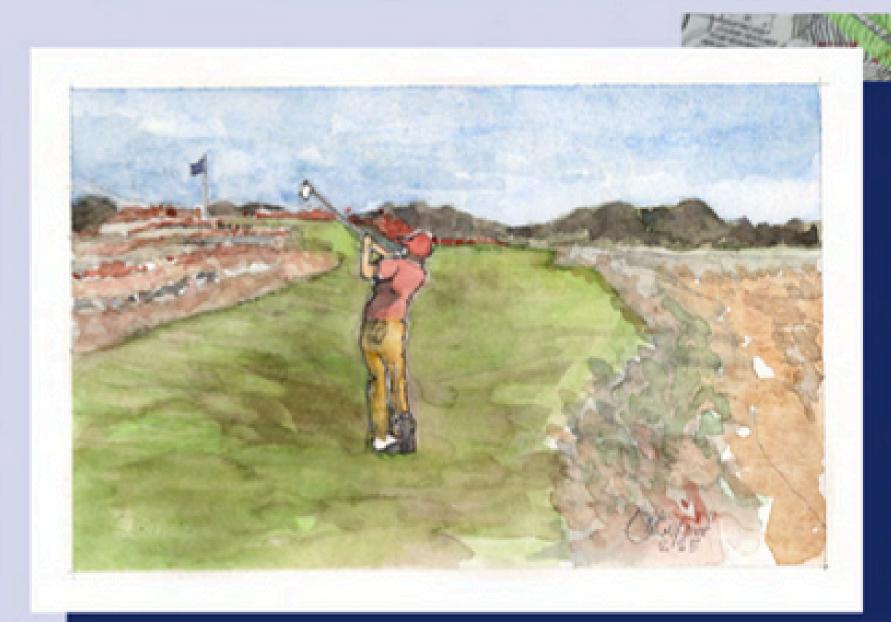


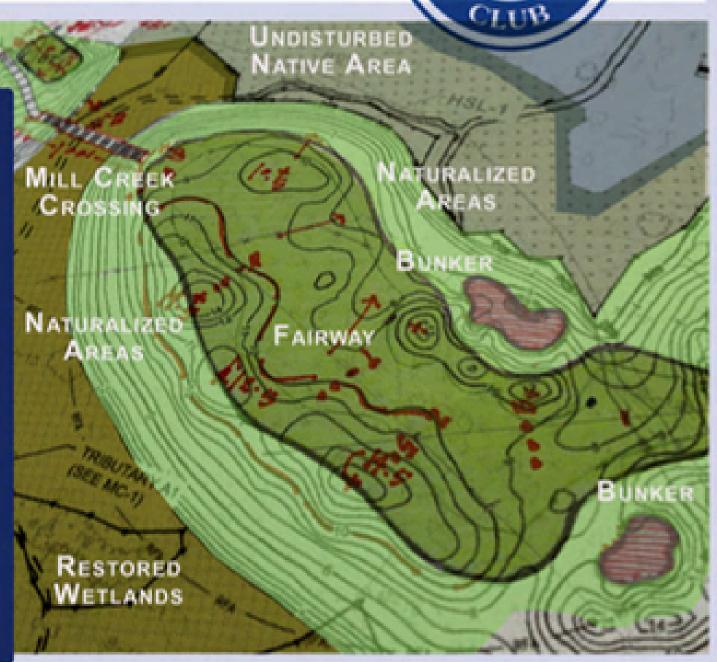


### THE FAIRWAY

#### 6TH HOLE



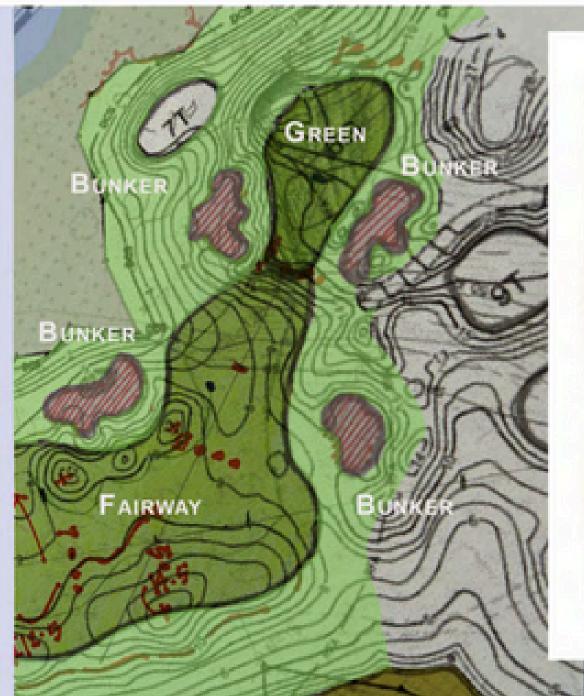




### GREEN COMPLEX

#### 6TH HOLE



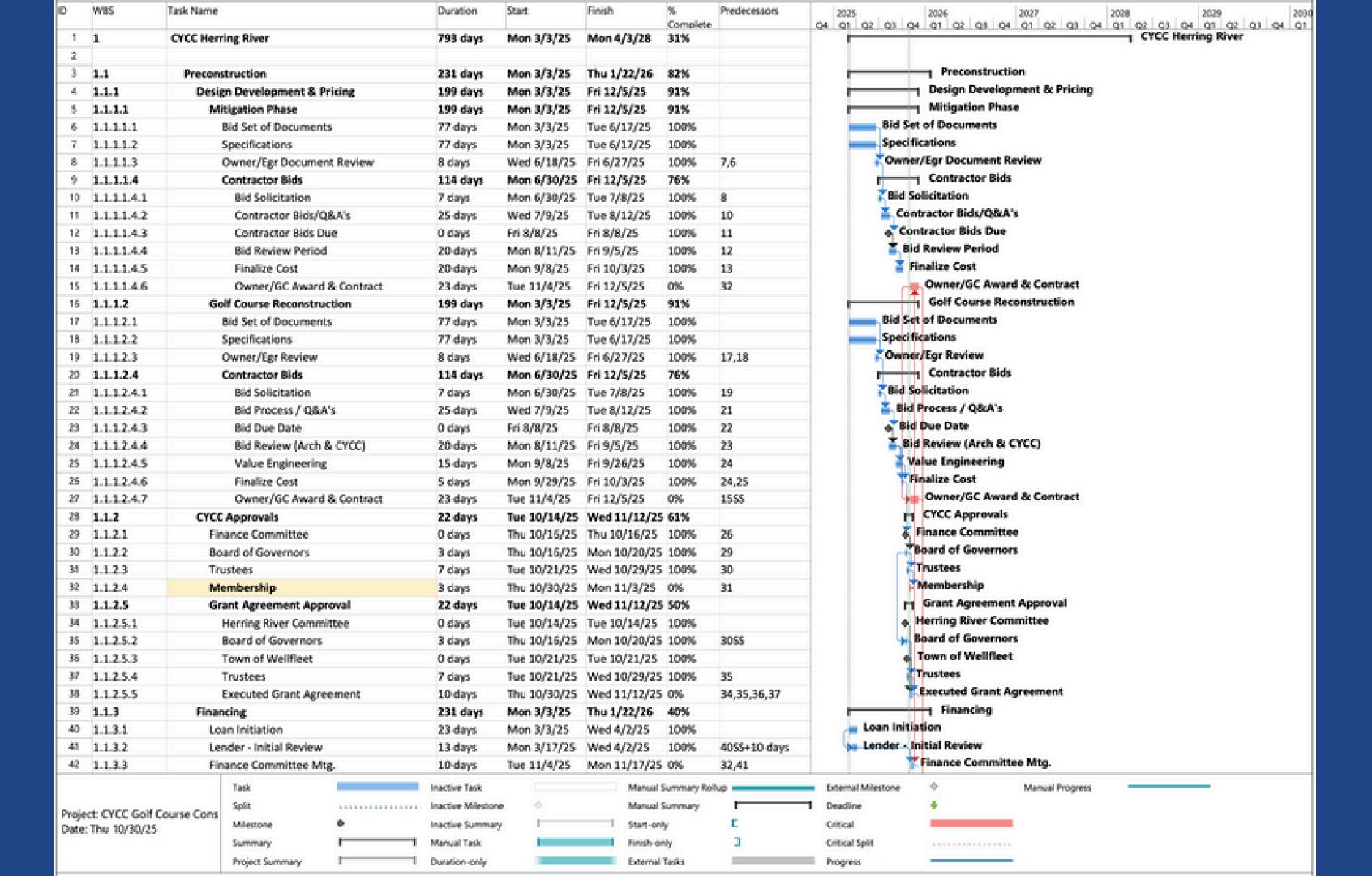


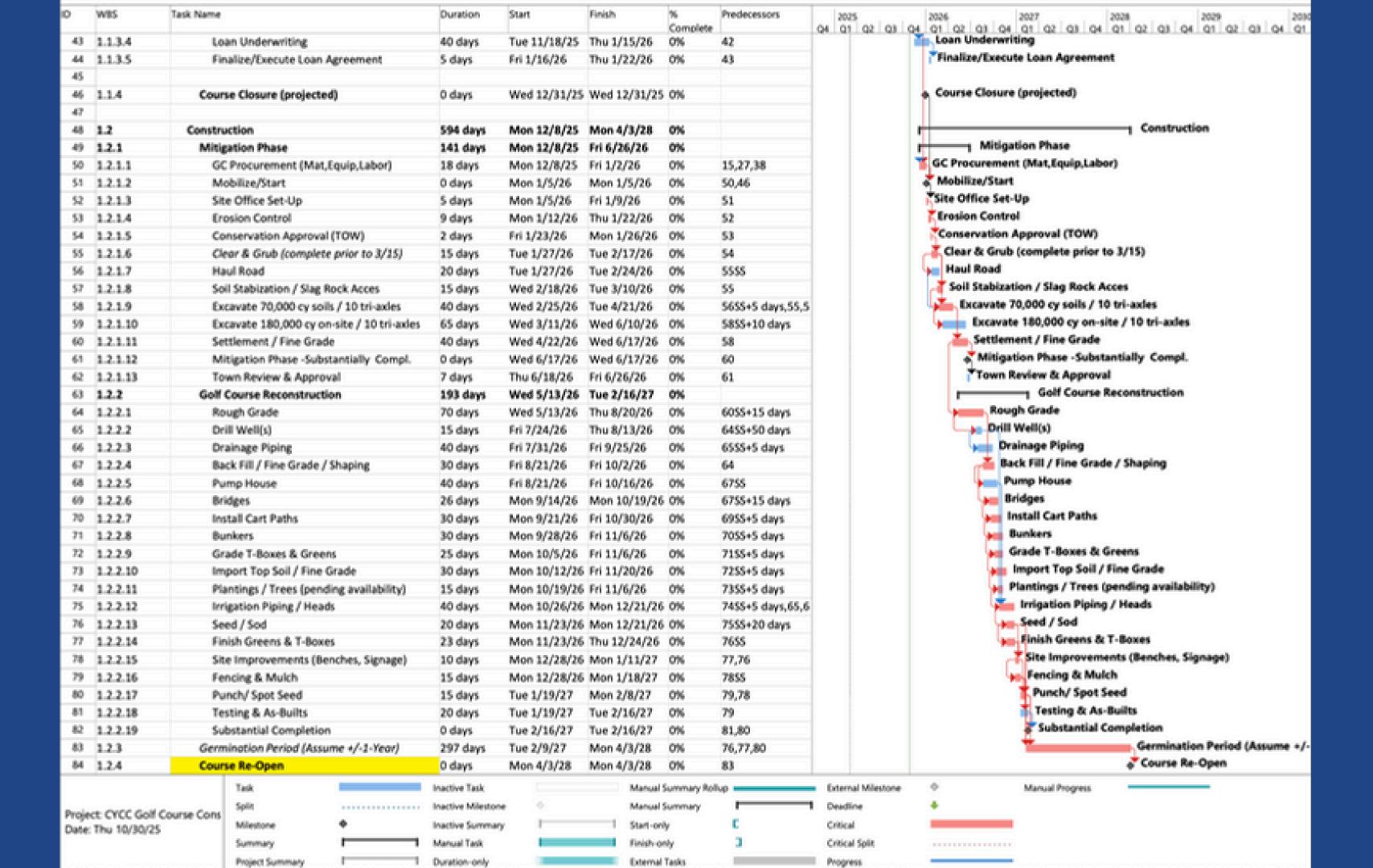




#### SAFETY & LOGISTICS

- The entire golf course will become an active construction site and be released to the contractor to complete the mitigation and reconstruction work.
- Security fencing will be installed to close the site area and provide a safe perimeter in sensitive areas around the proshop, and tennis/pickleball courts.
- Seasonally, staff will be assigned during peak working hours to help with pedestrian safety around the haul road enter/exit point in proximity to the clubhouse.
- The parking lot located next to the putting green will be closed in the off-season to assist the contractor with material and equipment storage as needed.
- The contractor and Club will create a full safety plan, which will be available in the clubhouse office and on the Club's project website page.
- Once the contractor is fully engaged, the golf course will be closed to all play.
- The maintenance staff will begin taking down aspects of the course, removing flag sticks, tee markers, and plaques from the benches (they will be stored and recreated when new benches are installed)
- Formal notification of the final closing of the golf course and adjacent club facilities will be sent via email and posted to the project website page.
- For the safety of all and to help keep work moving swiftly and with efficiency, the site will be closed to all except for essential employees and the contractor staff.





#### COST OF THE PROJECT

Mitigation (Phase 1)	\$3,755,490
Reconstruction (Phase 2)	\$6,648,711
Loss during course closure (included above)	\$500,000
TOTAL PROJECT COST.	\$10,402,000

NOTE: Mitigation and reconstruction costs are based on evaluation of independent bids. The Low bidder has the capability and experience to perform both phases of work. This experience and proposed schedule afford the Club to limit the golf course closure period to two years.

Reconstruction will commence in January 2026, and the Club projects to reopen for regular operation in 2028.

#### **GRANT FUNDING**

- Grant funding established in 2025, club will receive permits to do work on course.
- Grantors have not been willing to re-visit amounts of grants for this project.
- Once grants expire, and are not used, the club will lose permits. The value of those permits are priceless.
- In addition to the grant, the club receives permits to do work and the complete course design.

Grant 1 (MA,DER)	\$2,300,000
Grant 2 (NRCS)	\$2,200,000
Grant 3 (NOAA)	\$2,315,000
TOTAL GRANT FUNDING	\$6,815,000
SHORTFALL TOTAL	\$3,587,000

# INVESTING IN THE CLUBS ESTIMATED PROJECT SHORTFALL

#### **Investment Fund Overview**

- The Club sold land in 2021, for a net profit of \$4.5 million.
- The BOG recognized that a portion of the funds would eventually be required when the HRR (Herring River Renovation) project was undertaken.
- At that time, the (BOG) Board of Governors,
   Investment Committee, and Finance Committee
   established restrictions on the use of the fund:
  - Withdrawals were limited to dividends and interest earnings only.
- The current fund balance stands at \$5.4 million.

# FINANCE COMMITTEE RECOMMENDATION

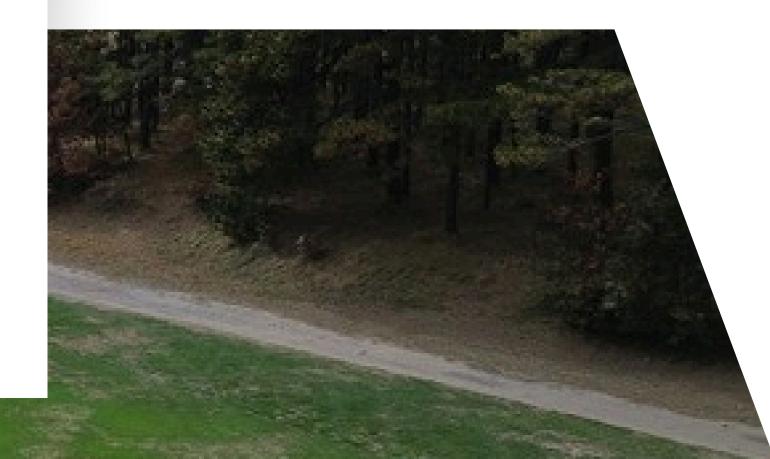
The Finance Committee has voted to approve the golf course mitigation and reconstruction plan based on the following assumptions:

- The Club's portion of total project costs will not exceed \$3.6 million.
- The funding for the Club's portion could be provided:
  - Entirely from the Investment Fund, or
  - Through a combination of Investment Fund and borrowing, to be evaluated at a later stage.
- The renovated golf course is expected to generate significant revenue growth through:
  - Increased availability for play during the spring & fall seasons.
  - Higher rates for off-street (public or non-member) play.
  - Increased membership revenue, including:
    - One-time initiation fees for new members.
    - New amenities (driving range, practice range) that enhance member value and attract new memberships.
- Other capital expenditures related to the project will not exceed \$300,000, including:
  - Upgrades to the maintenance facility.

# REPERCUSSIONS OF NOT APPROVING THE PLAN

Failure to move forward with the project would have significant negative implications, including:

- Loss of grant funding currently available to support the project.
- Increased maintenance costs, including necessary infrastructure replacement (e.g., irrigation system) that is estimated to cost several million dollars on its own.
- The course would remain unmitigated
- Loss of permits directly tied to the current mitigation plan.
- Loss of opportunity to create a top-tier, visually stunning golf course that enhances the Club's reputation, long-term sustainability and provides revenue streams taking the Club into the next 100 years of operation.



	202	5 Actual	202	e Actual	Pr	2027 ojected	Pr	2028 ojected	ojected itiation Fee
Full Family	\$	3,175	69	3,335	\$	3,500	\$	3,965	\$ 2,974
Full Couple	\$	2,730	65	2,865	\$	3,010	\$	3,410	\$ 2,558
Full Individual	\$	1,520	459	1,595	653	1,675	\$	1,895	\$ 1,421
Associate Family	\$	2,000	\$	2,100	\$	2,205	\$	2,500	\$ 1,875
Associate Couple	\$	1,750	\$	1,840	\$	1,925	\$	2,185	\$ 1,639
Associate Individual	\$	1,020	659	1,070	\$	1,125	\$	1,275	\$ 956
Racquets Family	\$	1,065	\$	1,120	\$	1,175	\$	1,235	
Racquets Couple	\$	915	\$	960	\$	1,010	\$	1,060	
Racquets Individual	\$	660	\$	695	\$	730	\$	765	
Social Family	\$	900	\$	945	\$	995	\$	1,045	
Social Couple	\$	775	\$	815	\$	855	\$	900	
Social Individual	\$	425	\$	445	\$	465	\$	490	

# 2025 MEMBERSHIP RATES AND ANTICIPATED FUTURE RATES

Note: These are projections . No rates beyond 2026 are locked in. Non-golf memberships rates (yellow) are projected above at +5% per year. 2028 Golf memberships (green) are preliminarily projected at 25% above 2025 rates. We anticipate initiation fees for new members in 2028 equal to 75% of annual membership dues.



#### PROJECTED 2028 RATE SCENARIO EXAMPLES

\*\*\* If you stay on as a member in 2026 and 2027, your total 3-year payout is LESS than if you join as a new member in 2028, but you still get the benefits of being a member during the entire period.

	2028 Projected Membership	2028 Projected Initiation Fee	2026 Membership	2027 Projected Membership	Total Projected Membership Fees	Savings By Staying a Member in 2026 and 2027
Full Family - 2028 New Member	\$ 3,965	\$ 2,974	\$ -	\$ -	\$ 6,939	n/a
Full Family - From Social Member	\$ 3,965	\$ -	\$ 945	\$ 995	\$ 5,905	\$ 1,034
Full Family - From Racquets Member	\$ 3,965	\$ -	\$ 1,120	\$ 1,175	\$ 6,260	\$ 679
Individual - 2028 New Member	\$ 1,895	\$ 1,421	\$ -	\$ -	\$ 3,316	n/a
Individual - From Social Member	\$ 1,895	\$ -	\$ 445	\$ 465	\$ 2,805	\$ 511
Individual - From Racquets Member	\$ 1,895	\$ -	\$ 695	\$ 725	\$ 3,315	\$ 1
Couples - 2028 New Member	\$ 3,410	\$ 2,558	\$ -	\$ -	\$ 5,968	n/a
Couples - From Social Member	\$ 3,410	\$ -	\$ 815	\$ 855	\$ 5,080	\$ 888
Couples - From Racquets Member	\$ 3,410	\$ -	\$ 960	\$ 1,010	\$ 5,380	\$ 588

